

IN THE CLAIMS


Please cancel Claims 3 and 12.

Pw 6/7
1. An article for easy identification, classification, and inventory tracking, comprising said article, a first perception and a second perception for differentiating articles, said article having a plurality of surfaces and said first perception being provided by a first identifiable characteristic located on one said surface and said second perception being provided by a second identifiable characteristic located on another of said surfaces.

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2. The article according to Claim 1, wherein said article has a first state as an unused article and a second state as a used article, and wherein said first characteristic identifies articles in said first state and said second characteristic identifies articles in said second state.

3. (Canceled) The article according to Claim 1, wherein said article has a plurality of surfaces and wherein said first perception is provided by a first identifiable characteristic located on one said surface and said second perception is

provided by a second identifiable characteristic located on another of said surfaces.

4. The article according to Claim 3, wherein said first identifiable characteristic is a first color and said second identifiable characteristic is a second color.

5. A plurality of articles comprising, a first perception and a second perception for differentiating articles, said articles packaged together in a package surrounding said plurality of articles on at least two sides and wherein said articles are aligned such that said first identifiable characteristics are aligned along one side of the packaging and said second identifiable characteristics are aligned along a second side of the packaging.

6. The article according to Claim 5, wherein the packaging encloses said articles with an exterior surface and wherein a portion of the exterior surface that is proximal to the alignment of said first identifiable characteristics contains a marking.

7. An article comprising a first perception and a second perception, said article having a plurality of surfaces and said first perception being provided by a first identifiable

characteristic located on one said surface and said second perception being provided by a second identifiable characteristic located on another of said surfaces.

8. The article according to Claim 7, wherein said first and second perceptions are incorporated into said article during manufacturing of said article.

9. The article according to Claim 7, wherein said first and second perceptions are incorporated into said article after the manufacturing of said article.

10. The article according to Claim 7, wherein said article further comprises a means for changing said first perception into said second perception when said article changes to a different state.

11. The article according to Claim 10, wherein said means for changing said first perception is comprised of a chemical composition that changes said first perception into said second perception when said article changes to a different state, said chemical composition comprising at least a portion of the material comprising said article.

12. (Canceled) An article having a first state and a second state, a first perception and a second perception, comprising:

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a means for indicating said first state from said second state wherein said first perception indicates said first state and said second perception indicates said second state.

13. The article according to Claim 1, wherein said article is an elongated flourescent light bulb having two ends and each said end having an end surface thereon.

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14. The article according to Claim 13, wherein said first perception is provided by an identifiable characteristic located on one of said end surfaces.

15. The article according to Claim 14, wherein said first perception is provided by a first identifiable characteristic located on one of said end surfaces and said second perception is provided by a second identifiable characteristic located on said second end surface.

16. The article according to Claim 1, wherein said first identifiable characteristic comprises a symbol.

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17. A method for identifying, classifying, and inventory tracking goods capable of having at least a first state and a second state, the method comprising the steps of:

providing a plurality of articles; and

providing each said article with a first perception indicating a first state and a second perception indicating a second state, said articles constructed to be viewed such that one end of each said article is viewable and that only one perception is viewable on said viewable end.

18. The method according to Claim 17, wherein said article has a plurality of surfaces and wherein said first perception is provided by an identifiable characteristic comprising *the* shape of one of said surfaces.

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19. The method according to Claim 18, wherein the shape of said surface comprising said identifiable characteristic is a topographical change to said surface.

20. The method according to Claim 18, wherein the shape of said surface comprising said identifiable characteristic is a

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change to the perimeter of said surface.

Please add the following new Claims.

Sub 7

21. A package of bulk articles having a plurality of articles arranged therein, said package comprising; packaging material surrounding said plurality of articles on at least two sides; each said article constructed and arranged to be identified, as being in a first state, by a first characteristic when in the first state and constructed and arranged to be identified as being in a second state, by a second characteristic when in the second state, said articles aligned such that said first characteristic of each said article is aligned along one side of said packaging and such that each said second characteristic is aligned along a second side of said packaging.

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22. A plurality of grouped articles, each said article having a first end and a second end, said first end having a first identifiable characteristic and said second end having a second identifiable characteristic differentiable from said first identifiable characteristic, said articles arranged having said first end viewable by a user, such that all of said first